



Condeco Partner Programme

Condeco is the market leader in workspace booking software – now with interactive touch-screens and a stamp of approval from the BIFM technology awards there has never been a better time to work with us as a partner.

Condeco is a scalable software tool, which provides an all-in-one solution for managing the workspace.

Condeco's suite of products enables clients to maximise the potential of their real estate in order to reduce costs, improve efficiency and encourage a greener workplace.

The award-winning solution incorporates desk booking, advanced meeting-room booking, visitor management, car park booking, event management and interactive touch-screens.

Condeco offers the users the ability to book what they want, when they want, from any location – all from one application. The system is also multi-lingual and works across multiple time zones to enable bookings in different countries.

In recent years, Condeco's software suite has been in such high demand that it has entered into various partnership agreements and is now offering its knowledge and market expertise to companies looking to refer or resell Condeco's software suite.

From our experience, we appreciate that companies want different things from partnership agreements so we are open to all types of opportunities. Whether you are a company looking at systems integration or a business working within the same industry who has referrals from time to time, we would be happy to speak with you. Our primary objective, when working with partners, is to meet the needs of both the business and the client by adding value whether this is commercial or business focused.

We can offer support with marketing initiatives, competitive rates and new product offerings to add to any business portfolio.



To find out more or to arrange a meeting
call 020 7001 2055 or visit www.condecsoftware.com



The Condeco Partner Programme provides dedicated training and support and offers great margins and exciting opportunities

Partner Sales Support

- Dedicated product sales training
- Competitive partner pricing and margin
- Dedicated sales and marketing support
- Joint press releases and case studies
- Partner logo and company overview on our website
- Co-branded marketing collateral
- Client-meeting support
- Dedicated Channel Sales Manager
- Dedicated login to a web evaluation copy of Condeco

Partner Service Support

- Priority dial-in to Condeco's service desk
- Access to Condeco's support and implementation teams
- Access to the Condeco Partner Portal site
- Priority access to Condeco's technical support team

About us

Condeco is a specialist in workspace management software solutions. We pride ourselves on delivering robust technology that maintains flexibility whilst working towards clients specific needs. Our dedicated team have a wealth of experience in configuration, installation and training, ensuring our clients get the best knowledge and service available in the market today.



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